

SUBJECT: Renewal of Renaissance Accelerated Reader #BuyBoard 661-22

PRESENTER: Joel Garcia, Assistant Superintendent for Finance 

BACKGROUND INFORMATION

Renaissance Learning is an online suite providing the district with the Accelerated Reading and Star Reading Assessments that provide a system for tracking students’ personal reading levels throughout the year. Accelerated Reader is a monitoring system that encourages independent reading practices while providing a comprehensive reading program that provides data and helps teachers monitor student growth and set personal reading goals for each student. Students receive direct and systematic instruction in phonemic awareness, phonics skills, and comprehensive strategy. Renaissance Learning generates reports to help teachers monitor each student’s data, guide students to appropriate books, and target instruction for their skill level. The reports provide feedback such as a student’s Zone of Proximal Development, student interest level, and growth in correlation to reading comprehension. Campuses use the program’s point system to motivate students to read independently.

ADMINISTRATIVE CONSIDERATIONS

The purchase will be made using BuyBoard inter-local purchase co-op. Using an inter-local purchase co-op complies with the purchase requirements of TEC 44.031a(5) and local board policy requiring an approved purchasing method for contracts valued at \$50,000 or more.

Pricing has been compared to recent prior similar purchases and recommends approval of purchase.

FUNDING SOURCE AND AMOUNT

State and Federal Funds

Estimated Expenditure **\$131,000**

RECOMMENDATION

Administration recommends renewing with Renaissance Learning Inc.

CONTACT PERSON(S)

Joel Garcia, Assistant Superintendent for Finance
Anabel Garza, Coordinator for Purchasing



FY2024 Term Contract:	Renaissance Accelerated Reader #BuyBoard 661-22
Awarded To:	1. <u>Renaissance Learning</u>
Term:	One Year
Term Period :	September 2023 – August 2024

PO Box 8036, Wisconsin Rapids, WI 54495-8036
Phone: (800) 338-4204 | Fax: (877) 280-7642
Federal I.D. 39-1559474
www.renaissance.com

Mission Consolidated ISD - 239107

Reference ID: 635920

1201 Bryce Dr
Mission, TX 78572-4311
Contact: Marissa Saenz - (956) 323-5500
Email: misaenz14@mcisd.org

Quote Summary

School Count: 19

Renaissance Products & Services Total	\$140,686.10
Applied Discounts	\$(9,941.36)
Shipping and Processing	\$0.00
Sales Tax	\$0.00
Grand Total	USD \$130,744.74

This quote includes: Renaissance Accelerated Reader and Renaissance Star Reading.

To receive applicable discounts, all orders included on this quote must be received at the same time.


By signing below, Customer:

- acknowledges that the Person signing this Quote is authorized to do so;
- agrees that this Quote, any other quotes issued to Customer during the Subscription Period and Customer and its Authorized Users access to and use of the Products and Services are subject to the Renaissance Terms of Service and License located at <https://doc.renlearn.com/KMNet/R62416.pdf> which are incorporated herein by reference;
- acknowledges receipt of the Notice of Renaissance's Practices Relating to Children's Online Privacy <https://docs.renaissance.com/R63870> directed to you as the school official responsible for authorizing the use of the Renaissance Products and Services in the educational context; and,
- consents on behalf of parents/legal guardians to the collection, use, and disclosure of the personal information of children under the age of 13 with respect to use of the Renaissance Products and Services, as described in Renaissance's Children's Online Privacy Notice <https://docs.renaissance.com/R63871>

To accept this offer and place an order, please sign and return this Quote.

Renaissance will issue an invoice for this Quote on the earlier of (a) the date You specify below or (b) the day before Your Subscription Period starts (Invoice Date). If You require a purchase order, You agree to provide one to Renaissance at least 15 days before the Invoice Date. You also agree to pay the invoice within 30 days of the Invoice Date.

Please check here if your organization requires a purchase order prior to invoicing: []

Renaissance Learning, Inc.	Mission Consolidated ISD - 239107
	By:
Name: Ted Wolf	Name:
Title: VP - Corporate Controller	Title:
Date: 7/14/2023	Date:
	Invoice Date:

Email: electronicorders@renaissance.com

If your billing address is different from the address at the top of this Quote, please add that billing address below.

Bill To:

If changes are necessary, or additional information is required, please contact your account executive Isaac Trevino at (956)608-6674, Thank You.

Renaissance

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Quote
2996814

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Additional Comments:

Per BuyBoard contract # 661-22.

All quotes and orders are subject to availability of merchandise. This Quote is valid for 60 days from the date under Renaissance's signature. Professional development expires one year from purchase date. Alterations to this quote will not be honored without Renaissance approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order.

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ('TPT'). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.166% (4.712% O'ahu Is.) Hawaii General Excise tax. United States government and agency transactions into Hawaii: The Tax or General Excise Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Hawaii General Excise Tax. The incidence of the General Excise Tax is on Renaissance Learning for the privilege of conducting business in the State of Hawaii. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

New Mexico residents only: Orders shipped to New Mexico residents will be subject to the 5.125% (Location Code: 88-888) Gross Receipts tax. United States government and agency transactions into New Mexico: The Tax or Gross Receipts Tax item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the New Mexico Gross Receipts Tax. The incidence of the Gross Receipts Tax is on Renaissance Learning for the privilege of conducting business in the State of New Mexico. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply. Starting July 1, 2021 New Mexico requires sellers to collect tax on the state and local rate. This varies depending on the city and county.

Students can become their most amazing selves – only when teachers truly shine. Renaissance amplifies teachers' effectiveness in the classroom – transforming data into actionable insights to improve learning outcomes. Remember, we're here to ensure your successful implementation. Please allow 30-90 days for installation and set-up.

Quote Details

Mission Consolidated ISD - 239107

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Data Integration Services					
Custom Data Integration Level 4 Maintenance	10/01/2023 - 09/30/2024	1	\$3,125.00	\$0.00	\$3,125.00
Mission Consolidated ISD Total				\$0.00	\$3,125.00

Alton Elementary School - 305123

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	397	\$7.70	\$(246.14)	\$2,810.76
Star Reading Subscription	10/01/2023 - 09/30/2024	397	\$5.20	\$(166.74)	\$1,897.66
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Alton Elementary School Total				\$(412.88)	\$5,458.42

Alton Memorial Jr. High School - 1522043

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	852	\$7.70	\$(528.24)	\$6,032.16
Star Reading Subscription	10/01/2023 - 09/30/2024	852	\$5.20	\$(357.84)	\$4,072.56
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Alton Memorial Jr. High School Total				\$(886.08)	\$10,854.72

Bryan Elementary School - 371039

Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					

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Accelerated Reader Subscription	10/01/2023 - 09/30/2024	615	\$7.70	\$(381.30)	\$4,354.20
Star Reading Subscription	10/01/2023 - 09/30/2024	615	\$5.20	\$(258.30)	\$2,939.70
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Bryan Elementary School Total				\$(639.60)	\$8,043.90

Cantu Elementary School - 702668					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	408	\$7.70	\$(252.96)	\$2,888.64
Star Reading Subscription	10/01/2023 - 09/30/2024	408	\$5.20	\$(171.36)	\$1,950.24
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Cantu Elementary School Total				\$(424.32)	\$5,588.88

Castro Elementary School - 361881					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	380	\$7.70	\$(235.60)	\$2,690.40
Star Reading Subscription	10/01/2023 - 09/30/2024	380	\$5.20	\$(159.60)	\$1,816.40
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Castro Elementary School Total				\$(395.20)	\$5,256.80

Escobar/Rios Elementary School - 2480296					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					

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Accelerated Reader Subscription	10/01/2023 - 09/30/2024	387	\$7.70	\$(239.94)	\$2,739.96
Star Reading Subscription	10/01/2023 - 09/30/2024	387	\$5.20	\$(162.54)	\$1,849.86
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Escobar/Rios Elementary School Total				\$(402.48)	\$5,339.82

Kenneth White Jr High School - 239085					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	849	\$7.70	\$(526.38)	\$6,010.92
Star Reading Subscription	10/01/2023 - 09/30/2024	849	\$5.20	\$(356.58)	\$4,058.22
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Kenneth White Jr High School Total				\$(882.96)	\$10,819.14

Leal Elementary School - 702669					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	477	\$7.70	\$(295.74)	\$3,377.16
Star Reading Subscription	10/01/2023 - 09/30/2024	477	\$5.20	\$(200.34)	\$2,280.06
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Leal Elementary School Total				\$(496.08)	\$6,407.22

Leo Marcell Elementary School - 355445					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					

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Accelerated Reader Subscription	10/01/2023 - 09/30/2024	405	\$7.70	\$(251.10)	\$2,867.40
Star Reading Subscription	10/01/2023 - 09/30/2024	405	\$5.20	\$(170.10)	\$1,935.90
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Leo Marcell Elementary School Total				\$(421.20)	\$5,553.30

Midkiff Elementary School - 1522042					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	658	\$7.70	\$(407.96)	\$4,658.64
Star Reading Subscription	10/01/2023 - 09/30/2024	658	\$5.20	\$(276.36)	\$3,145.24
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Midkiff Elementary School Total				\$(684.32)	\$8,553.88

Mims Elementary School - 239115					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	668	\$7.70	\$(414.16)	\$4,729.44
Star Reading Subscription	10/01/2023 - 09/30/2024	668	\$5.20	\$(280.56)	\$3,193.04
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Mims Elementary School Total				\$(694.72)	\$8,672.48

Mission Junior High School - 371040					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					

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Accelerated Reader Subscription	10/01/2023 - 09/30/2024	735	\$7.70	\$(455.70)	\$5,203.80
Star Reading Subscription	10/01/2023 - 09/30/2024	735	\$5.20	\$(308.70)	\$3,513.30
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Mission Junior High School Total				\$(764.40)	\$9,467.10

O'Grady Elementary School - 239137					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	401	\$7.70	\$(248.62)	\$2,839.08
Star Reading Subscription	10/01/2023 - 09/30/2024	401	\$5.20	\$(168.42)	\$1,916.78
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
O'Grady Elementary School Total				\$(417.04)	\$5,505.86

Pearson Elementary School - 355446					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	381	\$7.70	\$(236.22)	\$2,697.48
Star Reading Subscription	10/01/2023 - 09/30/2024	381	\$5.20	\$(160.02)	\$1,821.18
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Pearson Elementary School Total				\$(396.24)	\$5,268.66

Rafael Cantu Junior High School - 2480349					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					

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Accelerated Reader Subscription	10/01/2023 - 09/30/2024	589	\$7.70	\$(365.18)	\$4,170.12
Star Reading Subscription	10/01/2023 - 09/30/2024	589	\$5.20	\$(247.38)	\$2,815.42
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Rafael Cantu Junior High School Total				\$(612.56)	\$7,735.54

Raquel Cavazos School - 1694834					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	563	\$7.70	\$(349.06)	\$3,986.04
Star Reading Subscription	10/01/2023 - 09/30/2024	563	\$5.20	\$(236.46)	\$2,691.14
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Raquel Cavazos School Total				\$(585.52)	\$7,427.18

Roosevelt Alternative School - 239131					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	15	\$7.70	\$(9.30)	\$106.20
Star Reading Subscription	10/01/2023 - 09/30/2024	15	\$5.20	\$(6.30)	\$71.70
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Roosevelt Alternative School Total				\$(15.60)	\$927.90

Salinas Elementary School - 732348					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					

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Accelerated Reader Subscription	10/01/2023 - 09/30/2024	359	\$7.70	\$(222.58)	\$2,541.72
Star Reading Subscription	10/01/2023 - 09/30/2024	359	\$5.20	\$(150.78)	\$1,716.02
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Salinas Elementary School Total				\$(373.36)	\$5,007.74

Waitz Elementary School - 239121					
Products & Services	Subscription Period	Quantity	Unit Price	Discount	Total
Applications					
Accelerated Reader Subscription	10/01/2023 - 09/30/2024	420	\$7.70	\$(260.40)	\$2,973.60
Star Reading Subscription	10/01/2023 - 09/30/2024	420	\$5.20	\$(176.40)	\$2,007.60
Platform Services					
Annual All Product Renaissance Platform	10/01/2023 - 09/30/2024	1	\$750.00	\$0.00	\$750.00
Professional Services					
Renaissance Smart Start Product Training (included with purchase)		1	\$0.00	\$0.00	\$0.00
Waitz Elementary School Total				\$(436.80)	\$5,731.20

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