


SUBJECT: Award Purchase of Endpoint Central Software #TIPS 220105

PRESENTER: Joel Garcia, Assistant Superintendent for Finance 

BACKGROUND INFORMATION

The intent of this contract is to provide a method to procure ZOHO Manage Engine Subscription to meet the needs of the District. Endpoint Central (formerly Desktop Central) is a unified endpoint management and security solution that helps in managing servers, laptops, desktops, Ipads, and tablets from a central location. It is a modern take on desktop management that can be scaled as per organizational needs.

Endpoint Central augments a traditional desktop management service, offering more depth and customization. It automates regular endpoint management routines like installing patches, deploying software, imaging, and deploying OS. In addition, it also lets you manage assets & software licenses, monitor software usage statistics, managing USB device usage, takes control of remote desktops, and more. As a desktop manager, Endpoint Central supports Windows and Mac operating systems. It manages mobile devices to deploy profiles and policies and configures devices for Wi-Fi, VPN, email accounts, etc. Endpoint Central applies restrictions on application installs, camera usage, and band browser, and secures devices by enabling passcode, remote lock/wipe, etc. It also manages all iOS, Android, and Windows smartphones and tablets from a single console.

ADMINISTRATIVE CONSIDERATIONS

The purchase will be made using Inter-local Purchasing Co-op. Using an Inter-local Purchasing Co-op complies with purchase requirements of TEC 44.031a(4) and local board policy requiring an approved purchasing method for contracts valued at \$50,000 or greater.

A summary of the response review and evaluation process is as follows:

- 1. Number of responses received: 3
- 2. Number of vendors awarded: 1

FUNDING SOURCE AND AMOUNT

Respective department budget

Estimated Expenditure **\$72,910.00**

RECOMMENDATION

Administration recommends awarding the contract to ManageEngine, a division of Zoho Corp.

CONTACT PERSON (S)

Joel Garcia, Assistant Superintendent for Finance
Noe A Pena, Director for Technology Systems
Anabel Garza, Coordinator for Purchasing



FY2024 Term Contract:	Endpoint Central Software #TIPS 220105
Awarded To:	1. <u>ManageEngine a division of Zoho Corp</u>
Term:	One Time Purchase
Term Period :	September 2023 – August 2024

Mission Consolidated Independent School District
 Tabulation Form
 Endpoint Central Software #TIPS 220105

VENDOR NAME:		Insight Public Sector			ManageEngine a division of Zoho Corp			SHI Government		
		Contact Name: Gabriel Sagredo			Contact Name: AjayAnand			Contact Name: Joseph Marronaro		
		Phone # 813-906-4798			Phone # 312-741-6135			Phone # 732-868-8754		
		Email gabriel.sagredo@insight.com			Email ajay@manageengine.com			Email joseph_marronaro@shi.com		
Qty	Detailed Desc	Note	Quoted Price	Sub-total	Note	Quoted Price	Sub-total	Note	Quoted Price	Sub-total
1	Zoho manage engine annual fee	Omnia #23-6692-03	\$ 69,300.29	\$ 69,300.29	TIPS #220105	\$ 72,170.00	\$ 72,170.00	TIPS #230105	\$ 71,751.38	\$ 71,751.38
1	Mange engine desktop secure gateway server		\$ 331.03	\$ 331.03		\$ 345.00	\$ 345.00		\$ 6,201.51	\$ 6,201.51
1	Desktop central failover service		\$ 3,452.05	\$ 3,452.05		\$ 3,595.00	\$ 3,595.00		\$ 390.49	\$ 390.49
1	Discount					\$ (3,200.00)	\$ (3,200.00)			
Total				\$ 73,083.37			\$ 72,910.00			\$ 78,343.38

Note:	

Purchasing Department Signature (20K<): *Daisy D Cuevas*

Date: 8/29/2023