



CHANGING THE
WORLD
THEIR FUTURE,
OUR MISSION

FY2023 Term Contract:	Student Information Systems #350-23-0
Awarded To:	1. <u>Focus School Solutions</u>
Term:	Three years
Term Period :	November 2022 – June 2026

Mission Consolidated Independent School District
Tabulation Form
Student Information Systems 350-23-0

VENDOR NAME:		Aeries Education Solutions Inc			Focus School Software			Infinite Campus Inc			PowerSchool Group LLC			Region One			Skyward Inc			WeFiveSoft LLC		
		Contact Name: Charles Wimet			Contact Name: Andrew Schmadeke			Contact Name: Ashton Faires			Contact Name: Mark Moreno			Contact Name: Alex Flores			Contact Name: Dave Ilkka			Contact Name: Melissa Discorsi		
		Phone # 210-909-3470			Phone # 727-388-6020			Phone # 480-294-3311			Phone # 512-470-4940			Phone # 956-984-6088			Phone # 715-972-4553			Phone # 631-896-4034		
		Email charlesw@aeries.com			Email andrew@focusschoolsoftware.com			Email ashton.faires@infinitecampus.com			Email mark.moreno@powerschool.com			Email aflores@esc1.net			Email davei@skyward.com			Email melissa.discorsi@wefivesoft.com		
Qty	Detailed Desc	Note	Quoted Price	Sub-total	Note	Quoted Price	Sub-total	Note	Quoted Price	Sub-total	Note	Quoted Price	Sub-total	Note	Quoted Price	Sub-total	Note	Quoted Price	Sub-total	Note	Quoted Price	Sub-total
	SIS Software																					
14500	Hosting Services		\$ 3.50	\$ 50,750.00					\$ 1.50	\$ 21,750.00			\$ -									
14500	Suite		\$ 7.00	\$ 101,500.00		\$ 6.25	\$ 90,625.00		\$ 6.00	\$ 87,000.00		\$ 7.20	\$ 104,400.00					\$ 4.00	\$ 58,000.00		\$ 5.00	\$ 72,500.00
1	Additional Years Hosted	\$250	\$ -	\$ -			\$ -															
1	Conversion Cost														\$ 103,250.00	\$ 103,250.00		\$ 34,515.00	\$ 34,515.00		\$ 30,000.00	\$ 30,000.00
1	Setup Assistance																	\$ 585.00	\$ 585.00			
	Ongoing Software Maintenance						\$ -															
20	Data Migration					\$ 500.00	\$ 10,000.00											1,420.25	\$ 28,405.00			
10	Additional Project Management					\$ 1,000.00	\$ 10,000.00															
14500	SIS Support						\$ -		\$ 1.20	\$ 17,400.00								\$ 2.00	\$ 29,000.00			
1	Premium Licensing and Support						\$ -		\$ 31,880.00	\$ 31,880.00												
14500	Student Online Enrollment						\$ -											\$ 0.75	\$ 10,875.00		\$ 1.00	\$ 14,500.00
14500	Option: Learning Management System						\$ -														\$ 1.00	\$ 14,500.00
1	eSign						\$ -											\$ 200.00	\$ 200.00			
	Configuration & Training Services						\$ -															
1	Initial configuration Training		\$ 3,000.00	\$ 3,000.00			\$ -					\$ 183,911.00	\$ 183,911.00				9 days	\$ 15,750.00	\$ 15,750.00			
30	Training 30 full days		\$ 2,200.00	\$ 66,000.00		\$ 900.00	\$ 27,000.00														\$ 2,100.00	\$ 63,000.00
1	Initial Configuration Suite		\$ 5,000.00	\$ 5,000.00			\$ -															
1	Project Management		\$ 10,000.00	\$ 10,000.00	20 @\$1,500	\$ 30,000.00	\$ 30,000.00											\$ 35,815.00	\$ 35,815.00		\$ 25,000.00	\$ 25,000.00
249	Training per hour											\$ 157.50	\$ 39,217.50									
320	Training per hour Virtual																				\$ 75.00	\$ 24,000.00
649	Training per hour Web																	\$ 195.00	\$ 126,555.00			
	Data Conversion						\$ -															
1	Initial Conversion		\$ 10,000.00	\$ 10,000.00			\$ -		\$ 2,400.00	2,400.00											\$ 30,000.00	\$ 30,000.00
1	Current year plus one year	\$1,000	\$ -	\$ -			\$ -															
	Customizations/Reporting Services					\$ 900.00	\$ 4,500.00															
5	Customizations/Reporting Services					\$ 900.00	\$ 4,500.00															
3	Certification Database					\$ 1,000.00	\$ 3,000.00															
1	Discount	15%	\$ (37,650.00)	\$ (37,650.00)																		
1	Attendance - 10 years																	\$ 25,350.00	\$ 25,350.00			
1	Behavior Management - 10 years																	\$ 25,350.00	\$ 25,350.00			
1	Exams and Health Conditions																	\$ 4,875.00	\$ 4,875.00			
1	Office Visits																	\$ 3,900.00	\$ 3,900.00			
Total Year 1				\$ 208,600.00			\$175,125.00			\$ 160,430.00			\$ 327,528.50			\$ 103,250.00			\$ 399,175.00			\$ 289,500.00
Total Year 2				\$ 133,950.00	per student \$6.25		\$93,750.00			\$ 160,638.00			\$ 190,520.00			\$ 68,250.00			\$ 94,500.00	per student 5.25		\$ 76,125.00
Total Year 3				\$ 133,950.00	per student \$6.44		\$96,562.50			\$ 160,638.00			\$ 200,046.00			\$ 68,250.00			\$ 94,500.00	per student 5.51		\$ 79,931.25

Note:	
	Price is based on 14500 enrollment of students

Mission Consolidated Independent School District

Evaluation Matrix #1

Student Information Systems #350-23-0

Bid Evaluation Matrix			Vendors						
			Aeries Eucation Solutions	Focus School Software	Infinite Campus Inc	PowerSchool Group	Region One	Skyward	Wefivesoft
	Criteria	Weight	\$ 208,600.00	\$ 175,125.00	\$ 160,430.00	\$ 327,528.50	\$ 103,250.00	\$ 399,175.00	\$ 289,500.00
	Price of service/product 30 points)								
	Base Proposal	30	15	18	19	9	30	8	11
	Meet district's needs (66 points)								
1	Meets Minimum Mandatory Requirements	8	6	8	8	6	0	8	4
2	Meets System Core Functionality and PEIMS Req.	8	6	8	8	8	4	8	4
3	Company experience, qualifications, and references	6	6	6	6	6	0	6	0
4	SIS technical and end-user training plan	6	6	6	6	6	2	6	2
5	SIS software maintenance and support programs	6	5	6	6	6	6	6	5
6	Proposed System Hardware / Software (Cloud Solution)	6	6	6	6	6	6	6	6
7	Product's ability to be customized and tailored to MCISD requirements	6	6	6	6	6	1	6	6
8	Student Information System Implementation	6	6	6	6	6	1	6	4
9	Disaster/Recovery	6	5	6	6	6	5	6	0
10	Full access to backend database	6	4	4	4	4	0	4	0
11	Third party integrations provided	6	4	6	4	6	0	6	4
	Total	100	75	86	85	75	55	76	46
			4	1	2	5	6	3	7

Notes:

- 1 Aeries - Missing the full master scheduling (5.2 #3)
- 2 Aeries - OneRoster is 1.1 and requires 1.2 (5.2 #6)
- 5 Aeries - Support hours do not meet the District's needs
- 9 Aeries - Did not mention time frames to be backed up
- 10 Aeries - Did not give details on full backend database
- 11 Aeries - Did not list the third-parties but has support integration
- 10 Focus - Did not provide details on full backend database
- 10 Infinite - Did not provide details on full backend database
- 11 Infinite- Did not list the third-parties but has support integration
- 1 PowerSchool - OneRoster is 1.1 and requires 1.2 (5.2 #6)
- 10 PoweSchool - Did not provide details on full backend database
- 1 Region One - Missing minimum requirement information (5.2 #6)
- 2 Region One - Missing several items
- 3 Region One - References provided are not Districts of similar size to Mission CISD
- 4 Region One - Did not mention details on a training plan
- 7 Region One - Did not mention customization, only provided templates
- 8 Region One - Did not provide details on implementation plan
- 9 Region One - Did not mention time frames to be backed up
- 10 Region One - Did not provide details on full backend database
- 11 Region One - Did not mention third-party integrations
- 1 Wefivesoft - Did not provide detailed information on minimum requirements; willingness but not included
- 2 Wefivesoft - Missing several items and states willingness but not included
- 3 Wefivesoft - Did not provide minimum of 5 references nor size of District
- 4 Wefivesoft - Did not provide details on a training plan
- 5 Wefivesoft - Support hours do not meet the District's needs
- 8 Wefivesoft - Did not provide details on implementation plan
- 9 Wefivesoft - Did not mention time frames to be backed up
- 9 Wefivesoft - Did not provide details on Disaster/Recovery plans
- 10 Wefivesoft - Did not provide details on full backend database
- 11 Wefivesoft- Did not list the third-parties but has support integration

Committee Members:

Jorge Cavazos - Director of Information Systems
Luciano Lopez - Computer programmer Analyst
John Hill - Direct of Curriculum
Joel Garcia - Assistant Superintendent for Finance

Mission Consolidated Independent School District
Evaluation Matrix #2 - Demo
Student Information System 350-23-0

Student Information System (SIS) Vendor Demonstrations					
Vendor	Date of Demonstration	Total Score (Includes 6 Sections)	Total Possible Points	Percent of Total Possible Points	Total Score without IS and Tech
Skyward	October 27, 2022	14,404	21,235	67.83%	9,908
Focus	October 28, 2022	15,503	21,235	73.01%	10,700
Infinite Campus	November 1, 2022	13,515	21,235	63.64%	9,219

Mission CISD received seven (7) proposals which were considered and evaluated by the administrative committee based on specific criteria outlined in the evaluation summary. As part of the second phase of the evaluation process, the top three (3) ranked vendors provided a structured, in-person demonstration for a selected group of end-users, the evaluation committee. During a three-day demonstration, the group of end-users ranked specific criteria for each student information system module provided. The recommended and selected vendor for the student information system is Focus School Software, which was the top-ranked vendor based on the scores from the evaluation committee.

Committee Members:

Principals
Asst. Principals
Counselors
Registrar
Attendance Clerks
Teachers
Central Office Administrators
Tech and Info Systems Staff