



## Mission C.I.S.D.

1201 Bryce Drive,  
Mission, TX 78572  
P: (956) 323-5500

FY2025 Term Contract:	Phonics Instructional Program #241-25-6
Awarded To:	1. <u>Benchmark Education</u>
Term:	One Year
Term Period:	July 2024 – June 2025

Mission Consolidated Independent School District  
Tabulation Form  
Phonics Instructional Program 241-25-6

VENDOR NAME:		Benchmark Education Company LLC			Just Right Reader Inc			Literacy Resources LLC			McGraw Hill			Really Great Reading Company LLC		
		Contact Peter Clifford			Contact Name: Julianne DeMartino			Contact Name: Megan Rail			Contact Name: Kimberly Harvey			Contact Name: Kim Stuckey		
		Phone # 914-217-0239			Phone # 415-209-5869 or 877-415-7323			Phone # 540-421-4783			Phone # 800-338-3987			Phone # 866-401-7323 x726		
		Email <a href="mailto:pcclifford@benchmarkeducation.com">pcclifford@benchmarkeducation.com</a>			Email <a href="mailto:rjp@justrightreader.com">rjp@justrightreader.com</a>			Email <a href="mailto:megan.rail@heggerty.org">megan.rail@heggerty.org</a>			Email <a href="mailto:seg-rfp@mheducation.com">seg-rfp@mheducation.com</a>			Email <a href="mailto:kim.stuckey@reallygreatreading.com">kim.stuckey@reallygreatreading.com</a>		
Qty	Detailed Desc	Notes	Quoted Price	Sub-total	Notes	Quoted Price	Sub-total	Notes	Quoted Price	Sub-total	Notes	Quoted Price	Sub-total	Notes	Quoted Price	Sub-total
<b>Teacher Kits</b>																
50	Kinder - English	Note #1	\$ 860.00	\$ 43,000.00	Note #3	\$ -	\$ -	Note #4	\$ 1,699.00	\$ 84,950.00	Note #5	\$ -	\$ -	Note #6	\$ 999.00	\$ 49,950.00
50	Kinder - Spanish	Note #2	\$ 1,235.00	\$ 61,750.00	Note #3	\$ -	\$ -				Note #5	\$ -	\$ -			
50	1st Grade - English	Note #1	\$ 860.00	\$ 43,000.00	Note #3	\$ -	\$ -	Note #4	\$ 1,699.00	\$ 84,950.00	Note #5	\$ -	\$ -	Note #6	\$ 1,249.00	\$ 62,450.00
50	1st Grade - Spanish	Note #2	\$ 1,235.00	\$ 61,750.00	Note #3	\$ -	\$ -				Note #5	\$ -	\$ -			
50	2nd Grade - English	Note #1	\$ 480.00	\$ 24,000.00	Note #3	\$ -	\$ -	Note #4	\$ 1,699.00	\$ 84,950.00	Note #5	\$ -	\$ -	Note #6	\$ 1,449.00	\$ 72,450.00
50	2nd Grade - Spanish	Note #2	\$ 750.00	\$ 37,500.00	Note #3	\$ -	\$ -				Note #5	\$ -	\$ -			
50	3rd Grade - English	Note #1	\$ 480.00	\$ 24,000.00	Note #3	\$ -	\$ -				Note #5	\$ -	\$ -	Note #6	\$ 1,449.00	\$ 72,450.00
50	3rd Grade - Spanish	Note #2	\$ 750.00	\$ 37,500.00	Note #3	\$ -	\$ -				Note #5	\$ -	\$ -			
<b>Student Kits</b>																
510	Kinder - English	Note #11	\$ -	\$ -	Note #12	\$ 385.00	\$ 196,350.00				Note #14	\$ 27.75	\$ 14,152.50	Note #15	\$ 19.00	\$ 9,690.00
340	Kinder - Spanish	Note #11	\$ -	\$ -	Note #13	\$ 750.00	\$ 255,000.00				Note #14	\$ 27.75	\$ 9,435.00			
525	1st Grade - English	Note #11	\$ -	\$ -	Note #12	\$ 385.00	\$ 202,125.00				Note #14	\$ 27.75	\$ 14,568.75	Note #15	\$ 21.00	\$ 11,025.00
350	1st Grade - Spanish	Note #11	\$ -	\$ -	Note #13	\$ 360.00	\$ 126,000.00				Note #14	\$ 27.75	\$ 9,712.50			
955	2nd Grade - English	Note #11	\$ -	\$ -	Note #12	\$ 385.00	\$ 367,675.00				Note #14	\$ 27.75	\$ 26,501.25	Note #15	\$ 21.00	\$ 20,055.00
382	2nd Grade - Spanish	Note #11	\$ -	\$ -	Note #13	\$ 324.00	\$ 123,768.00				Note #14	\$ 27.75	\$ 10,600.50			
935	3rd Grade - English	Note #11	\$ -	\$ -	Note #12	\$ 385.00	\$ 359,975.00				Note #14	\$ 27.75	\$ 25,946.25	Note #16	\$ 21.00	\$ 19,635.00
280	3rd Grade - Spanish	Note #11	\$ -	\$ -	Note #13	\$ 324.00	\$ 90,720.00				Note #14	\$ 27.75	\$ 7,770.00			
<b>License Subscription</b>																
14	License per Campus	Note #22	\$ -	\$ -							Note #23	\$ 2,331.00	\$ 32,634.00			
<b>Professional Development</b>																
1	Price per 40 Participants	Note #25	\$ 2,800.00	\$ 2,800.00	Note #26	\$ 850.00	\$ 850.00				Note #27	\$ 2,910.66	\$ 2,910.66	Note #28	\$ 3,750.00	\$ 3,750.00
<b>Total</b>			\$ 335,300.00		\$ 1,722,463.00		\$ 254,850.00		\$ 154,231.41		\$ 321,455.00					

<b>Note: Teacher Kits</b>	
1	See attached pricing for more details.
2	Classroom packages include student consumables for 20 students. See proposal for adjusted pricing and classroom package configuration to accommodate your student counts.
3	Included in cost of Student materials
4	The Bridge to Reading Foundational Skills for Kindergarten, Classroom Kit includes the following components: three-volume teacher guide (covers six units and 170 daily lessons); 25 student consumable READ books; 1 teacher alphabet bridge; 1 vowel valley poster; 1 alphabet chart poster; 36 ABC & sound cards; consonant blend and digraph cards; 1 sound stories poster set; sound wall articulation cards set; 1 teacher word construction set; 1 teacher red words set; 25 student red word card sets; 26 student spell tabs folders; kindergarten decodable readers (8 titles, 6 sets); 1 year subscription to the myHeggerty foundational skills digital resource hub (digital access to the teacher guide, on-demand PD library, digital learning library, 34 weekly and 8 cumulative assessments, interactive classroom tools and more); see Heggerty's website for complete kit details: <a href="https://heggerty.org/product/bridge-to-reading-foundational-skills-kindergarten-classroom-kit/">https://heggerty.org/product/bridge-to-reading-foundational-skills-kindergarten-classroom-kit/</a> ; additional sets of 5 students materials are available for an additional \$149.
5	Teacher licenses included in student cost
6	Materials for 1 Teacher and 20 Students; Alternative \$95 per Teacher Online presentation tool subscription needed for years 2+
7	Teacher Edition, Teacher Digital Access, Decodable Readers (6 Pack), Word-Building Cards, Alphabet Cards, Sound-Spelling Cards, Picture Cards, High-Frequency Word Cards)
8	Enseno a leer con La Cartilla, Syllabic Game, Alphabet Game, Flash Cards, Picture Cards, Alphabet Poster, Photo Cards, Workbook Tes
9	1 Teachers Edition FREE for every 20 Student Edition purchased. Additional TEs \$50.99/ea
10	Foundations Classroom Set Level K (1 Teacher's Kit & Materials For 25 Students). See the attached Materials Price List for additional options and details.
<b>Note: Student Kits</b>	
11	See pricing proposal attached for detailed information to accommodate your student count.
12	11 Weeks of Take-Home Decodables per student
13	Sets of 1 Grade level Spanish Materials
14	Per Student
15	Workbook and Reading Playground Bundle/Consumables/One per student needed for years 2+
16	Optional for years 2+-Workbook and Reading Playground Bundle/Consumables/One per student needed for years 2+
17	30 Worktexts
18	30 Workbook Set 1 & 2
19	Workbook Set 3 & 4
20	1 TE FREE for every 20 SE. Additional TEs \$50.99/ea
21	Foundations Classroom Sets for 25 students include all the materials needed to implement the program for 25 students in Year 1. See the attached Materials Price List for the cost of Consumables and Durables in Years 2+
<b>Note: License Per Campus</b>	
22	Digital access to resources is included with classroom packages.
23	Site license for Smarty Ants
24	Enrollment. 100 users or less (For more than 100 users, add Additional User Licenses with code to right.)
<b>Note: Professional Development</b>	
25	See pricing proposal attached for details. Gratis Professional Development provided based on size of order.
26	This price is for a webinar for up to 50 participants. See additional response tab for information on in person professional development pricing.
27	1 day of onsite Professional development
28	Optional In-Person Implementation Training or PD. Per day/per trainer
29	ONSITE PA and/or IE (each 6 hrs); several other options
30	In person product training
31	Cost is based on per day in person. Fees based on product/type delivery mode. Please contact pd@sadlier.com to discuss.
32	Foundations Essential Professional Learning Bundle @ \$5,950 + 3 add ons of ten attendees each @ \$2,000 each (\$6,000) = \$11,950. See attached PD Price List for additional details and conditions. The "Quantity Required" will depend on the number of teachers implementing the program, but for now is set at 1.

Mission Consolidated Independent School District  
Tabulation Form  
Phonics Instructional Program 241-25-6

VENDOR NAME:		Savvas Learning Company LLC			Vista Higher Learning Inc			William H. Sadlier			Wilson Language Training Corporation		
		Contact Name: Pamela McNair			Contact Name: Carla Leiva			Contact Name: Sharmilla Sinanan			Contact Name: John Bluthardt		
		Phone # 201-928-7770			Phone # 617-426-4910			Phone # 212-227-2120			Phone # 508-368-1435		
		Email <a href="mailto:proposals@savvas.com">proposals@savvas.com</a>			Email <a href="mailto:cleiva@vistahigherlearning.com">cleiva@vistahigherlearning.com</a>			Email <a href="mailto:ssinanan@sadlier.com">ssinanan@sadlier.com</a>			Email <a href="mailto:jbluthardt@wilsonlanguage.com">jbluthardt@wilsonlanguage.com</a>		
Qty	Detailed Desc	Notes	Quoted Price	Sub-total	Notes	Quoted Price	Sub-total	Notes	Quoted Price	Sub-total	Notes	Quoted Price	Sub-total
	<b>Teacher Kits</b>												
50	Kinder - English		\$ 253.00	\$ 12,650.00	Note #7	\$ 1,149.95	\$ 57,497.50	Note #9	\$ 50.99	\$ 2,549.50	Note #10	\$ 1,725.00	\$ 86,250.00
50	Kinder - Spanish		\$ 252.50	\$ 12,625.00	Note #8	\$ 999.95	\$ 49,997.50						
50	1st Grade - English		\$ 253.00	\$ 12,650.00	Note #7	\$ 1,149.95	\$ 57,497.50	Note #9	\$ 50.99	\$ 2,549.50	Note #10	\$ 2,150.00	\$ 107,500.00
50	1st Grade - Spanish		\$ 252.50	\$ 12,625.00	Note #8	\$ 999.95	\$ 49,997.50						
50	2nd Grade - English		\$ 253.00	\$ 12,650.00	Note #7	\$ 1,149.95	\$ 57,497.50	Note #9	\$ 50.99	\$ 2,549.50	Note #10	\$ 2,150.00	\$ 107,500.00
50	2nd Grade - Spanish		\$ 252.50	\$ 12,625.00									
50	3rd Grade - English		\$ 253.00	\$ 12,650.00	Note #7	\$ 1,149.95	\$ 57,497.50	Note #9	\$ 50.99	\$ 2,549.50	Note #10	\$ 2,150.00	\$ 107,500.00
50	3rd Grade - Spanish		\$ 252.50	\$ 12,625.00									
	<b>Student Kits</b>												
510	Kinder - English		\$ 14.50	\$ 7,395.00	Note #17	\$ 899.85	\$ 458,923.50	Note #20	\$ 15.99	\$ 8,154.90	Note #21	\$ -	\$ -
340	Kinder - Spanish		\$ 18.00	\$ 6,120.00	Note #18	\$ 1,049.85	\$ 356,949.00						
525	1st Grade - English		\$ 14.50	\$ 7,612.50	Note #17	\$ 899.95	\$ 472,473.75	Note #20	\$ 15.99	\$ 8,394.75	Note #21	\$ -	\$ -
350	1st Grade - Spanish		\$ 18.00	\$ 6,300.00	Note #19	\$ 1,049.85	\$ 367,447.50						
955	2nd Grade - English		\$ 14.50	\$ 13,847.50	Note #17	\$ 899.95	\$ 859,452.25	Note #20	\$ 15.99	\$ 15,270.45	Note #21	\$ -	\$ -
382	2nd Grade - Spanish		\$ 18.00	\$ 6,876.00									
935	3rd Grade - English		\$ 14.50	\$ 13,557.50	Note #17	\$ 899.95	\$ 841,453.25	Note #20	\$ 15.99	\$ 14,950.65	Note #21	\$ -	\$ -
280	3rd Grade - Spanish		\$ 18.00	\$ 5,040.00									
	<b>License Subscription</b>												
14	License per Campus							Note #24	\$ 1,599.00	\$ 22,386.00			
	<b>Professional Development</b>												
1	Price per 40 Participants	Note #29	\$ 3,300.00	\$ 3,300.00	Note #30	\$ 2,500.00	\$ 2,500.00	Note #31	\$ 3,500.00	\$ 3,500.00	Note #32	\$ 11,950.00	\$ 11,950.00
<b>Total</b>				\$ 171,148.50			\$ 3,689,184.25			\$ 82,854.75			\$ 420,700.00

Mission Consolidated Independent School District  
Evaluation Matrix  
Phonics Instructional Program 241-25-6

Bid Evaluation Matrix		Vendors								
		Benchmark Education Company	Just Right Reader Inc	Literacy Resource inc	McGraw Hill	Really Great Reading	Savvas Learning Company	Vista Higher Learning Inc.	William H. Sadlier	Wilson Language Training Corp.
Criteria	Weight	\$ 335,300.00	\$ 1,722,463.00	\$ 254,850.00	\$ 154,231.41	\$ 321,455.00	\$ 171,148.50	\$ 3,689,184.25	\$ 82,854.75	\$ 420,700.00
<b>Price of service/product (40 points)</b>										
Base Proposal	40	10	2	13	21	10	19	1	40	8
<b>Meet district's needs (55 points)</b>										
Available for Kinder-3rd Grade	5	4.6	3.6	2.1	2.0	3.6	4.3	3.0	2.6	3.3
Available in English and Spanish	5	4.8	3.6	1.1	3.2	0.8	4.4	1.8	0.8	0.7
Based on the Science of Reading	5	4.3	3.8	3.7	3.4	3.7	3.9	3.1	1.7	3.3
Acitvely engages students in learning through multisensory techniques	5	4.0	3.2	3.3	2.4	3.0	3.5	2.9	1.6	3.0
Provides multiple opportunities for skills practice and application	5	4.0	2.8	3.3	2.5	3.1	3.7	3.0	1.5	2.7
Monitors student learning through formative assessment tools built into the program	5	3.6	1.6	3.0	3.1	3.1	3.8	3.1	1.5	2.9
Provide resources for parents or students to use at home	5	3.8	3.3	3.1	2.7	2.6	3.6	2.4	1.5	2.6
Available in interactive, digital formats (compatible with Smartboard, Google Classroom, etc.)	5	4.3	2.1	3.1	3.1	2.4	4.0	2.7	1.4	2.8
Ongoing support through professional development for teachers available	5	4.0	3.0	3.0	2.6	3.0	3.8	2.4	1.7	2.9
Online license subscription available	5	3.9	2.8	2.6	3.2	2.9	3.6	2.5	1.7	2.8
Appropriately targets necessary skills for given grade level (letter recognition, letter sounds, decoding, word blending, vocabulary, patterns, reading readiness skills, comprehension, spelling/listenting/speaking, grammar and writing	5	4.4	3.3	3.2	3.0	3.4	4.2	3.1	1.8	3.1
<b>Past relationship with vendor (5 points)</b>	5	5.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<b>Total</b>	100	60.6	35.0	44.5	52.7	41.9	62.2	30.9	57.8	38.0

**Committee Members:**

Mejia Elizabeth - Escobar Rios Elem, 1st & 2nd ERLA Teacher  
Olivia Flores - Castro Elem, Kinder ERLA & Kinder SRLA Teacher  
Navid Hinojosa - Castro Elem, 2nd Teacher  
Samantha Montoya - Cantu Elem, 2nd Teacher  
Erika Cantu - Cantu Elem, 1st & 2nd ERLA; 1st & 2nd SRLA Teacher  
Melissa Lopez - Cantu Elem, Kinder SRLA Teacher  
Vanessa Gonzalez - Castro Elem, 3rd ERLA & SRLA Teacher  
Rachel Leal - Pearson Elem, 1st ERLA Teacher  
Jennifer Williams - Cantu Elem, 3rd ERLA  
Barbara Gonzalez - Pearson Elem, 2nd ERLA  
Annabel Quintero - Escobar Rios Elem, 3rd ERLA  
Mayra Rodriguez - Alton Elem, 1st ERLA  
Yoseli Martinez - Alton Elem, 2nd ERLA  
Illiana Obregon - Salinas Elem, 3rd ERLA  
Marisol De La Rosa - Pearson Elem, 3rd SRLA  
Denise Delgado - Marcell Elem, 3rd ERLA  
Melissa Hernandez - Mims Elem, 1st ERLA & SRLA  
Ashely Ledesma - Leal Elem, Kinder ERLA  
Maritza Buentello - Escobar Rios Elem, Kinder SRLA  
Hortencia Morales - Salinas Elem, 1st SRLA  
Nelly Perez - Leal Elem, 3rd SRLA  
Michelle Garcia - Escobar Rios, 1st ERLA  
Glorica Villarreal - O'Grady Elem, 2nd ERLA

Yolanda Gonzalez - Escobar Rios Elem, Campus Admin  
Britiza Jasso - Mims Elem, Kinds & 1st SRLA  
Edith Carbajal - Mims Elem, Kinder SRLA  
Crystal Flores - Bryan Elem, 3rd ERLA  
Sonia Gonzalez - Bryan Elem, 1st ERLA  
Maria Ramirez - Castro Elem, 1st SRLA  
Olga Jimenez - O'Grady Elem, 3rd ERLA  
Liza Guerra - Pearson Elem, Kinder ERLA  
Julissa Diaz - Cavazos Elem, 1st ERLA  
Gisela Ramos - O'Grady Elem, Kinder & 1st SRLA  
Cynthia Perez - Cavazos Elem, Kinder ERLA  
Belia Ramirez - Leal Elem, 1st SRLA  
Elvira Villarreal - Mims Elem, 3rd ERLA  
Sandra Pacheco - Bryan Elem, Kinder ERLA  
Maria Vasquez - Leal Elem 2nd ERLA  
Tara De La Vega - Waitz Elem, 1st SRLA  
Anita Reyes - Waitz Elem, Kinder SRLA  
Kastelly De Leaon - Alton Elem, Kinder ERLA  
Dahilia Perez - Mims Elem, 2nd ERLA  
Brianda Pena - Salinas Elem, Kinder ERLA  
Esmeralda Carmona - Midkiff Elem, 2nd ERLA & SRLA  
Nayeli Garza - Cavaozs Elem, 2nd SRLA

**Committee Facilitators:**

Shaila Y Silva, Elementary Coordinator  
Emily Alvarado, K-2nd Elementary Literacy Coach  
Yvonne Ayala, 3rd-6th Literacy Coach  
Daisy Cuevas, Purchasing Specialist

**As per Curriculum, after careful consideration and review, it has been determined the phonics program that was board-approved vendor Savvas does not meet TEA standard requirements. As a result, we must award the next highest ranked vendor "Benchmark Education".**

**Daisy Cuevas 8/7/2023**