



Mission C.I.S.D.

1201 Bryce Drive,
Mission, TX 78572
P: (956) 323-5500

FY2025 Term Contract:	Copier Lease Services #190-25-0
Awarded To:	1. <u>Ricoh</u>
Term:	Three Year/Two-year (one-year terms) option to renew
Term Period:	July 2024 – June 2027



VENDOR		Copy Graphics Inc.						Dahill Office Technology						Ricoh					
		Contact Name: David Valdez						Contact Name: Dana Daniels						Contact Name: Aissa Acevedo					
		Phone # 959-631-0205						Phone # 210-805-8200 x 10508						Phone # 956-607-6465					
		Email: dvaldez@copyg.com						Email: dana.daniels@xerox.com						Email: Aissa.Acevedo@Ricoh-USA.com					
Qty	Detailed Desc	Note	Monthly Fee	Sub-total	Black and White (per copy)	Color (per copy)	Overages	Note	Monthly Fee	Sub-total	Black and White (per copy)	Color (per copy)	Overages	Note	Monthly Fee	Sub-total	Black and White	Color	Overages (per copy)
15	Item #1 Low Volume Copier - Rental	Service Plan includes parts, labor toners, and drums.	\$ 32.65	\$ 489.75	\$ 0.0180	\$ 0.0800		BW Service and Supply Structure (included in pricing) Includes all OEM toner, parts, and services with the exception of paper. All labor and preventative maintenance.	\$ 46.08	\$ 691.20	Unlimited	\$ 0.035		Maintenance: 40,000,000 BW Annually & CPC. Color. Includes all toner, parts, labor, service calls, and staple refills, preventative Maintenance. Excludes paper.	\$ 39.87	\$ 598.05	\$10.75	\$ 0.035	BW-\$0.0039 Color \$0.035
70	Item #2 Mid Volume Copier - Rental	Service Plan includes parts, labor toners, and drums. Excludes staples. Staples provided at \$45.00 for 15,000 count box.	\$150.95	\$10,566.50	\$ 0.0088	\$ 0.0455		BW Service and Supply Structure (included in pricing)	\$221.51	\$15,505.70	Unlimited	\$ 0.035			\$ 92.96	\$ 6,507.20	\$ 15.60	\$ 0.035	BW-\$0.0039 Color \$0.035
43	Item #3 High Volume Copier - Rental	Service Plan includes parts, labor toners, and drums. Excludes staples. Staples provided at \$85.00 for 15,000 count box.	\$229.75	\$ 9,879.25	\$ 0.0046			BW Service and Supply Structure (included in pricing)	\$550.12	\$23,655.16	Unlimited	\$ 0.035			\$ 182.44	\$ 7,844.92	\$ 230.10	\$ 0.035	BW-\$0.0039 Color \$0.035
5	Item #4 High Volume Production Copier - Rental	Service Plan includes parts, labor toners, and drums. Excludes staples. Staples provided at \$85.00 for 15,000 count box.	\$224.58	\$ 1,122.90	\$ 0.0046			BW Service and Supply Structure (included in pricing)	\$801.77	\$ 4,008.85	Unlimited	\$ 0.035			\$ 592.88	\$ 2,964.40	\$ 391.04	\$ 0.035	BW-\$0.0039 Color \$0.035
Total				\$22,058.40						\$43,860.91		\$8,363.15				\$17,914.57	\$13,102.75	Cost of Maintenance	

\$ 201.02	\$ 613.92		
\$ 3,780.21	\$ 8,406.40	\$46,919.81	
\$ 11,859.86	\$ -		\$52,224.06
\$ 15,841.09	\$9,020.32		\$31,017.32

Note:	Monthly	
	BW	Color
Low volume estimated usage	931	640
Med volume estimated usage	35,798	15,396
High volume estimated usage	214,977	3,877
TOTAL	251,706	19,913

	Yearly	
	BW	Color
	11,168	7,674
	429,569	184,756
	2,578,230	46,517
	3,018,967	238,947

Note:
Copy Graphics did not provide a price per color copy on high and production-volume copiers.

Mission Consolidated Independent School District
 Tabulation Sheet
 Copier Lease Services RFP# 190-25-0

VENDOR		Toshiba Business Solutions						Total Imaging Solutions Inc.						Ubeo, LLC					
		Contact Name: Roberto Arteaga Jr.						Contact Name: Silver Esparza						Contact Name: Andrew Colino					
		Phone # 956-463-6802						Phone # 956-578-4732						Phone # 956-551-6678					
		Email: roberto.artegafr@toshiba.com						Email: sesparza@tistx.us						Email: acolino@ubeo.com					
Qty	Detailed Desc	Note	Monthly Fee	Sub-total	Black and White (per copy)	Color (per copy)	Overages (per copy)	Note	Monthly Fee	Sub-total	Black and White (per copy)	Color (per copy)	Overages (per copy)	Note	Monthly Fee	Sub-total	Black and White (per copy)	Color (per copy)	Overages (per copy)
15	Item #1 Low Volume Copier - Rental	Service includes all parts, labor, staples, travel, toner, and supplies, except paper.	\$ 56.05	\$ 840.75	\$ 0.00403	\$ 0.04803		40,000,000 BW Copies. Maintenance, travel time, parts, labor, toner, and staples. Excludes paper.	\$ 108.71	\$ 1,630.65		\$ 0.08	Overages for BW copies will be billed at \$0.004 only after the full amount of copies has been depleted.	Annual aggregate allowance of 40,000,000 pooled BW copies already built into the pricing. Maintenance includes all toner, staples, parts, and labor.	\$ 75.86	\$ 1,137.90		\$ 0.0425	BW-\$0.0039
70	Item #2 Mid Volume Copier - Rental		\$ 130.91	\$ 9,163.70	\$ 0.00403	\$ 0.04803			\$ 278.57	\$ 19,499.90		\$ 0.08			\$ 171.62	\$ 12,013.40		\$ 0.0425	
43	Item #3 High Volume Copier - Rental		\$ 142.53	\$ 6,128.81	\$ 0.00403	\$ 0.04803			\$ 447.94	\$ 19,261.42		\$ 0.08			\$ 534.62	\$ 22,988.66		\$ 0.0425	
5	Item #4 High Volume Production Copier - Rental		\$ 360.84	\$ 1,804.20	\$ 0.00403	\$ 0.04803			\$ 753.54	\$ 3,767.70		\$ 0.08			\$ 1,145.35	\$ 5,726.75		\$ 0.0425	
Total			\$ 17,937.46	\$ 12,166.44	\$ 11,476.62				\$ 44,159.67	\$ 19,115.76					\$ 41,866.71	\$ 10,155.25			

\$ 41,580.52

\$ 63,275.43

\$ 52,021.96

Mission Consolidated Independent School District

Bid Evaluation Matrix

Copiers RFP# 190-25-0

Bid Evaluation Matrix		Vendors					
		Copy Graphics Inc.	Dahill DBA Xerox	Ricoh USA Inc.	Toshiba America	Total Imaging Solutions	UBEO, LLC
Criteria	Weight	\$46,920.00	\$52,224.00	\$31,017.00	\$41,581.00	\$63,275.00	\$52,022.00
Price of service/product	40	26	24	40	30	20	24
Base Proposal							
Reputation of Vendor (References)	15	10	5	13	13	10	10
Meet district's needs							
Quality of the vendor's goods and/or services	10	4	3	8	6	6	7
Quality of Service/Maintenance Plan provided	5	4	2	5	5	4	4
Specifications align with the requirements	5	5	5	5	5	4	5
Technical support/response time	10	6	2	9	8	6	6
Reliability of product	10	3	3	9	9	4	6
Past relationship with district	5	0	2	5	5	0	0
Total	100	58	45	93	81	53	62

Committee Members:

Dora Garcia, Director of Budget and Finance

Noe Pena, Director for Technology Systems

Dimitra Trego, Director of Public Relations

Jose Alberto Gonzalez, E-Rate/Network Manager