



Mission C.I.S.D.

1201 Bryce Drive,
Mission, TX 78572
P: (956) 323-5500

FY2025 Term Contract:	Copier Lease Services #190-25-0
Awarded To:	1. <u>Ricoh</u>
Term:	Three Year/Two-year (one-year terms) option to renew
Term Period:	July 2024 – June 2027



VENDOR		Copy Graphics Inc.						Dahill Office Technology						Ricoh					
		Contact Name: David Valdez Phone # 959-631-0205 Email: dvaldez@copyg.com						Contact Name: Dana Daniels Phone # 210-805-8200 x 10508 Email: dana.daniels@xerox.com						Contact Name: Aissa Acevedo Phone # 956-607-6465 Email: Aissa.Acevedo@Ricoh-USA.com					
Qty	Detailed Desc	Note	Monthly Fee	Sub-total	Black and White (per copy)	Color (per copy)	Overages	Note	Monthly Fee	Sub-total	Black and White (per copy)	Color (per copy)	Overages	Note	Monthly Fee	Sub-total	Black and White	Color	Overages (per copy)
15	Item #1 Low Volume Copier - Rental	Service Plan includes parts, labor toners, and drums.	\$ 32.65	\$ 489.75	\$ 0.0180	\$ 0.0800		BW Service and Supply Structure (included in pricing) Includes all OEM toner, parts, and services with the exception of paper. All labor and preventative maintenance.	\$ 46.08	\$ 691.20	Unlimited	\$ 0.035		Maintenance: 40,000,000 BW Annually & CPC. Color. Includes all toner, parts, labor, service calls, and staple refills, preventative Maintenance. Excludes paper.	\$ 39.87	\$ 598.05	\$10.75	\$ 0.035	BW-\$0.0039 Color \$0.035
70	Item #2 Mid Volume Copier - Rental	Service Plan includes parts, labor toners, and drums. Excludes staples. Staples provided at \$45.00 for 15,000 count box.	\$150.95	\$10,566.50	\$ 0.0088	\$ 0.0455		BW Service and Supply Structure (included in pricing)	\$221.51	\$15,505.70	Unlimited	\$ 0.035			\$ 92.96	\$ 6,507.20	\$ 15.60	\$ 0.035	BW-\$0.0039 Color \$0.035
43	Item #3 High Volume Copier - Rental	Service Plan includes parts, labor toners, and drums. Excludes staples. Staples provided at \$85.00 for 15,000 count box.	\$229.75	\$ 9,879.25	\$ 0.0046			BW Service and Supply Structure (included in pricing)	\$550.12	\$23,655.16	Unlimited	\$ 0.035			\$ 182.44	\$ 7,844.92	\$ 230.10	\$ 0.035	BW-\$0.0039 Color \$0.035
5	Item #4 High Volume Production Copier - Rental	Service Plan includes parts, labor toners, and drums. Excludes staples. Staples provided at \$85.00 for 15,000 count box.	\$224.58	\$ 1,122.90	\$ 0.0046			BW Service and Supply Structure (included in pricing)	\$801.77	\$ 4,008.85	Unlimited	\$ 0.035			\$ 592.88	\$ 2,964.40	\$ 391.04	\$ 0.035	BW-\$0.0039 Color \$0.035
Total			\$22,058.40						\$43,860.91			\$ 8,363.15			\$17,914.57	\$13,102.75		Cost of Maintenance	

\$ 201.02	\$ 613.92		
\$ 3,780.21	\$ 8,406.40	\$46,919.81	
\$ 11,859.86	\$ -		\$52,224.06
\$ 15,841.09	\$9,020.32		\$31,017.32

Note:	Monthly	
	BW	Color
Low volume estimated usage	931	640
Med volume estimated usage	35,798	15,396
High volume estimated usage	214,977	3,877
TOTAL	251,706	19,913

Note:	Yearly	
	BW	Color
Low volume estimated usage	11,168	7,674
Med volume estimated usage	429,569	184,756
High volume estimated usage	2,578,230	46,517
TOTAL	3,018,967	238,947

Note:
 Copy Graphics did not provide a price per color copy on high and production-volume copiers.

Mission Consolidated Independent School District
 Tabulation Sheet
 Copier Lease Services RFP# 190-25-0

VENDOR		Toshiba Business Solutions						Total Imaging Solutions Inc.						Ubeo, LLC					
		Contact Name: Roberto Arteaga Jr.						Contact Name: Silver Esparza						Contact Name: Andrew Colino					
		Phone # 956-463-6802						Phone # 956-578-4732						Phone # 956-551-6678					
		Email: roberto.arteafr@toshiba.com						Email: sesparza@tistx.us						Email: acolino@ubeo.com					
Qty	Detailed Desc	Note	Monthly Fee	Sub-total	Black and White (per copy)	Color (per copy)	Overages (per copy)	Note	Monthly Fee	Sub-total	Black and White (per copy)	Color (per copy)	Overages (per copy)	Note	Monthly Fee	Sub-total	Black and White (per copy)	Color (per copy)	Overages (per copy)
15	Item #1 Low Volume Copier - Rental	Service includes all parts, labor, staples, travel, toner, and supplies, except paper.	\$ 56.05	\$ 840.75	\$ 0.00403	\$ 0.04803		40,000,000 BW Copies. Maintenance, travel time, parts, labor, toner, and staples. Excludes paper.	\$ 108.71	\$ 1,630.65				Overages for BW copies will be billed at \$0.004 only after the full amount of copies has been depleted.	\$ 75.86	\$ 1,137.90		\$ 0.0425	BW-\$0.0039
70	Item #2 Mid Volume Copier - Rental		\$ 130.91	\$ 9,163.70	\$ 0.00403	\$ 0.04803			\$ 278.57	\$ 19,499.90					\$ 171.62	\$ 12,013.40		\$ 0.0425	
43	Item #3 High Volume Copier - Rental		\$ 142.53	\$ 6,128.81	\$ 0.00403	\$ 0.04803			\$ 447.94	\$ 19,261.42					\$ 534.62	\$ 22,988.66		\$ 0.0425	
5	Item #4 High Volume Production Copier - Rental		\$ 360.84	\$ 1,804.20	\$ 0.00403	\$ 0.04803			\$ 753.54	\$ 3,767.70					\$ 1,145.35	\$ 5,726.75		\$ 0.0425	
Total				\$ 17,937.46	\$ 12,166.44	\$ 11,476.62			\$ 44,159.67	\$ 19,115.76					\$ 41,866.71	\$ 10,155.25			

\$ 41,580.52

\$ 63,275.43

\$ 52,021.96

Mission Consolidated Independent School District
 Bid Evaluation Matrix
 Copiers RFP# 190-25-0

Bid Evaluation Matrix		Vendors					
		Copy Graphics Inc.	Dahill DBA Xerox	Ricoh USA Inc.	Toshiba America	Total Imaging Solutions	UBEO, LLC
Criteria	Weight	\$46,920.00	\$52,224.00	\$31,017.00	\$41,581.00	\$63,275.00	\$52,022.00
Price of service/product	40	26	24	40	30	20	24
Base Proposal							
Reputation of Vendor (References)	15	10	5	13	13	10	10
Meet district's needs							
Quality of the vendor's goods and/or services	10	4	3	8	6	6	7
Quality of Service/Maintenance Plan provided	5	4	2	5	5	4	4
Specifications align with the requirements	5	5	5	5	5	4	5
Technical support/response time	10	6	2	9	8	6	6
Reliability of product	10	3	3	9	9	4	6
Past relationship with district	5	0	2	5	5	0	0
Total	100	58	45	93	81	53	62

Committee Members:

Dora Garcia, Director of Budget and Finance
 Noe Pena, Director for Technology Systems
 Dimitra Trego, Director of Public Relations
 Jose Alberto Gonzalez, E-Rate/Network Manager